

November 1, 2024

MC EUROPE Flight Forum 1500 5657 EZ Eindhoven, Netherlands

## Re: Sleepnet - Letter Of Recommendation MC Europe – 3<sup>rd</sup> Party Logistics Solution Partner

## **Overview**

A USA based medical device manufacturer, Sleepnet Corporation has been distributing its devices within the European market for over twenty (20) years.

Prior to January 2023, Sleepnet Corporation's numerous European customers accepted all shipments via air or ocean freight despite longer lead times and higher overall costs.

However, with updated European Medical Device Regulations ("MDR") as well as market initiatives to manage cost structures in all areas including shipping and logistics, Sleepnet needed a 3<sup>rd</sup> party logistics solution to ensure continued growth in the European Market.

## Solution

After initial meeting in March 2022, Sleepnet Corporation's finance, regulatory, logistics, service and sales departments worked closely with Erik Nouwen – MC Europe's Business Development Manager and all European customers to implement a successful launch by January 2023.

MC Europe's 3<sup>rd</sup> Party Logistics Solution has been a significant contributor to the continued and future growth of the Sleepnet brand in Europe and stands as a successful model for Sleepnet to duplicate in other global markets.

## **Recommendation**

Based on the tremendous impact and success of the European 3<sup>rd</sup> party logistics solution provided exclusively by Mc Europe and its team, as the President of the Sleepnet Corporation, I have recommended and will continue to recommend MC Europe and Erik Nouwen to any and all companies. If any questions regarding the above, please do not hesitate to contact me.

Kind Regards,

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